

Professional Experience

ADR Office of Harrie Samaras, West Chester, PA

June 2009 - Present

Practice specializing in ADR services.

President

Serves as a full-time arbitrator and mediator in U.S. and international disputes. Practice focuses on commercial cases including intellectual property and business/technology issues. Other cases include employment, securities, personal injury, consumer, and other civil matters. Also provides dispute resolution consulting services. (Formerly ADR & Law Office of Harrie Samaras)

Advanced Business Law Resources (ABLR), West Chester, PA

2010 - 2019

Business offered ADR training and consulting services.

Co-founder

Provided training and consulting services to lawyers, business managers and executives primarily related to preventing, reducing and resolving conflicts including designing dispute resolution systems.

RATNERPRESTIA, Valley Forge, PA

2003-2009

Firm specializing in all areas of IP law.

Shareholder

Alternative Dispute Resolution: Established dispute resolution practice in firm; represented clients in ADR proceedings; served as an arbitrator and mediator in IP and commercial disputes; and advised clients about using ADR processes.

Intellectual Property: Chaired firm's IP litigation department; served as lead counsel in IP cases; consulted on appeals to the U.S. Court of Appeals for the Federal Circuit; and counseled clients about ownership and protection of IP rights.

EDUCATIONAL SABBATICAL, West Chester, PA

2002 – 2003

Obtained mediation and arbitration training and experience.

ÉLAN DRUG DELIVERY, INC., King of Prussia, PA

2000 – 2002

Global drug delivery business that developed, licensed, and marketed drug delivery products, technologies, and services to pharmaceutical clients.

Vice President Intellectual Property, Legal

Managed legal department (attorneys based in Dublin, Ireland and the United States). Responsible for all facets of IP practice of drug delivery business unit having research and development sites in the United States, Ireland, Switzerland, Israel, and England. Practice included: protecting and enforcing IP; handling Paragraph IV Certification matters; developing IP policies and asset management strategies; licensing IP; supporting joint ventures; conducting due diligence; and preparing budgets. In conjunction with Biopharmaceuticals business unit, protected and enforced rights in ÉLAN® house mark and IP relating to programs involving both business units.

MCI WORLDCOM, INC., Washington, D.C.

1997 – 2000

Law & Public Policy

Global communications provider of data and Internet services for businesses and residences.

Director Intellectual Property Litigation (1998-2000)

Associate Litigation Counsel (1997-1998)

Developed and managed a legal group for handling IP litigation matters worldwide. Direct report to Chief Litigation Counsel.

Litigation and Pre-litigation - Responsible for: IP and Internet-related litigation and alternate dispute resolution proceedings; developed case strategies; and negotiated settlements. Advised engineering, business, and attorney clients about IP and contract matters; performed

infringement and invalidity investigations; obtained opinions of counsel; handled cease and desist letters; and negotiated licenses.

Administration - Prepared reports on case status, reserves, and settlements; prepared budget for IP Litigation Group; managed hiring of attorneys for Litigation Group; and developed IP policies.

LOWE, PRICE, LEBLANC & BECKER, Alexandria, VA*Firm specializing in all areas of IP law.*

1994 – 1997

Senior Associate

Handled all aspects of trial and pre-litigation matters; negotiated settlements; prepared opinions of counsel in all areas of IP; prepared appellate briefs; handled contract disputes; and counseled clients about ownership and protection of IP rights and contract issues.

KNOBBE, MARTENS, OLSON & BEAR, Newport Beach, CA*Firm specializing in all areas of IP law and related matters.*

1990 – 1994

Associate

Assisted in all aspects of IP litigation (trial through appeal) and authored *amicus* briefs (for AIPLA and ABA). Involved in preparation and prosecution of trademark, copyright, and patent applications; prepared opinion letters; and counseled clients about ownership and protection of IP rights. Assisted partner serving as a Special Master in all aspects of summary judgment proceedings (making recommendations on cross-motions in patent infringement case involving chemical compound).

U.S. COURT OF APPEALS FOR THE FEDERAL CIRCUIT, Washington, DC*Appellate court hearing cases involving intellectual property, employment, government contracts, tax and claims against the government.*

1985 – 1990

Law Clerk to the Honorable Helen W. Nies, Chief Judge

1988 - 1990

Reviewed briefs; performed legal research; prepared bench memoranda; attended oral arguments; and drafted opinions and speeches.

Deputy Senior Technical Assistant, Office of the Senior Technical Assistant

1985 - 1988

Provided technical assistance to judges; drafted opinions; reviewed panel-approved opinions for consistency with precedent; handled motions; assisted in redrafting the Local Rules and Attorney Disciplinary Rules; managed EEOC compliance; assisted Clerk of Court in case assignments; and drafted speeches.

U.S. PATENT AND TRADEMARK OFFICE, Arlington, VA**Patent Examiner, Biomedical Arts (Mech./Chem.)**

1983 – 1985

Examined patent applications in the biomedical and drug delivery arts.

NATIONAL INSTITUTE OF MENTAL HEALTH, Bethesda, MD**Psychopharmacologist**

1980 – 1983

Served as research assistant to Deputy Director, NIMH; conducted statistical data analyses; wrote computer programs for analyzing data; conducted scientific literature searches; and edited drafts of technical papers intended for publication.

Education

LLM, Patent and Trade Regulation, 1991

THE GEORGE WASHINGTON UNIVERSITY NATIONAL LAW CENTER, Washington, DC

JD, UNIVERSITY OF BALTIMORE SCHOOL OF LAW, Baltimore, MD, 1984**MS**, Cell Physiology / Biochemistry, 1978

UNIVERSITY OF MARYLAND, College Park, MD

BS, Zoology / Chemistry, 1976

UNIVERSITY OF MARYLAND, College Park, MD

ADR Credentials

ARBITRATION:

- College of Commercial Arbitrators – Fellow, 2012 to present
 Chartered Institute of Arbitrators (CIArb)
- Fellow (FCIArb), April 2010 to present
 - Member (MCIArb), May 2009 to April 2010

MEDIATION:

- International Academy of Mediators – Distinguished Fellow, 2015 to 2021
 American Arbitration Association – Master Mediation Panel (Northeast Region, Commercial), 2015 to present
 International Mediation Institute, The Hague – Certified Mediator, 2009 to present

For a list of representative courses taken see: <https://www.harriesamaras.com/about/credentialing/>

Neutral Organization Affiliations

- American Arbitration Association (AAA) Panels: Commercial; National Life Sciences
 CPR Int'l Institute for Conflict Prevention and Resolution (CPR) Panels: Biotech; Technology; Employment; Mass Claims; Dispute Prevention
 World Intellectual Property Organization (WIPO): List of Neutrals; Domain Name Panel
 United States Council for International Business (ICC)
 Financial Industry Regulatory Authority (FINRA)
 National Arbitration and Mediation (NAM)
 U. S. District Court for the Eastern District of Pennsylvania
 U.S. International Trade Commission, Mediation Program (ITC)

Experience in ADR

Serves full time as an arbitrator and as a mediator in U.S. and international cases, primarily commercial disputes, including intellectual property and business/technology. Other kinds of cases include employment, securities and consumer.

For a list of representative cases see: <http://harriesamaras.com/about-menu/experience/>.

ADR Advisory Activities

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| <p>CPR International Commission on Patent Disputes</p> <ul style="list-style-type: none"> • Chair, Technology Neutrals Review Committee (2007 to present) • Member, Neutrals Subcommittee of the Patent Committee (2004 – 2007) | <ul style="list-style-type: none"> • Advisory Council on IP, Franklin Pierce Center for IP – University of New Hampshire (2011 to 2012) • Member, ABA Section of Dispute Resolution, Advisory Committee, 2008 to 2016 |
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Bar Memberships

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| <ul style="list-style-type: none"> • Maryland State Bar, 1985 • U.S. Court of Appeals for the Federal Circuit, 1985 • California State Bar, 1991 (inactive since 2011) • U.S. District Court for the C.D. of California, 1991 • U.S. District Court for the S.D. of California, 1991 | <ul style="list-style-type: none"> • District of Columbia Bar, 1995 (inactive since 2010) • Pennsylvania State Bar, 2003 • U.S. District Court for the E.D. of Pennsylvania, 2003 • U.S. Supreme Court, 2008 |
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Professional Affiliations

American Bar Association

- Immediate Past Chair, Dispute Resolution Section, August 2019 – August 2020
- Chair, Dispute Resolution Section, August 2018 to August 2019
- Chair-elect, Dispute Resolution Section, August 2017 to August 2018
- Vice Chair, Dispute Resolution Section, August 2016 to August 2017
- Budget Officer, Dispute Resolution Section, August 2015 to August 2016
- Member, Dispute Resolution Section Council, 2013 to 2016
- Co-Chair, Intellectual Property Committee (DR Section), 2012 to 2014
- Member, Content Advisory Board (IPL Section), 2011 to Present
- Member, Dispute Resolution Section Council, 2009 to 2012
- Member, Section of Dispute Resolution Advisory Committee (Liaison from IPL Section), 2008 to 2016
- Chair (2010 to 2011), Vice-Chair (2009 to 2010) Division VI (Litigation, Alternative Dispute Resolution and Related Issues), IPL Section
- Chair (2008 to 2009), Co-chair, (2007 to 2008) ADR Committee (IPL Section)

College of Commercial Arbitrators

- Member, Education Committee, Branding, Image & Strategic Planning Committee, October 2020 – Present
- Member, Executive Committee, October 2019 to October 2020
- Member, Board of Directors, October 2015 to 2021

Academy of Court-Appointed Neutrals

- Member, 2022 to Present

American Intellectual Property Law Association

- Member, Professionalism and Ethics Committee, 2012 to 2015
- Member, Special Legislation Committee, 2009 to 2012; 2013 to 2015 (Patents/Litigation)
- Chair (2010 to 2012), Vice-Chair (2008 to 2010) Alternative Dispute Resolution Committee
- Member, Public Appointments Committee, 2008 to 2009
- Chair, Committee on Inventor Issues, 2006 to 2007
- Fellow, 2004 to 2014; Senior Fellow, 2014 to Present
- Amicus Committee, 2004 to 2006
- Chair, Committee on IP Law Associations, 2002 to 2004
- Treasurer, 2000 to 2002
- Chair, Finance Committee, 2000 to 2002
- Member, Board of Directors, 1999 to 2002
- Member, Finance Committee, 1999 to 2000
- Member, Public Appointments Committee, 1998 to 1999
- Chair, Communications Law Committee, 1998 to 1999
- Chair, Professional Responsibility Committee, 1997 to 1998
- Chair, Membership Committee, 1995 to 1997

Federal Circuit Bar Association

- Chair, Dispute Resolutions Committee, 2006 to 2008
- Vice Chair, Dispute Resolution Committee, 2004 to 2006

The American Intellectual Property Law Education Foundation

- Trustee, 2003 to 2008
- Treasurer, 2004 to 2008

Select ADR Presentations, Courses/Trainings and Publications*

PRESENTATIONS – 2010 to Present

- June 9, 2022 (Webinar) Speaker: World Intellectual Property Organization - Mediation and Arbitration Workshop - *Intellectual Property and Technology Arbitration*.
- November 12, 2021 (Webinar) Speaker: Chartered Institute of Arbitrators, NAB's 2021 Virtual Annual Conference – *What makes an arbitrator best in class?*
- November 10, 2021 (Webinar) Speaker: ABA Section of Dispute Resolution – *What Do Counsel and Mediators (Really) Want From Each Other?*
- September 30, 2021 (Webinar) Speaker: New Jersey State Bar Association, Dispute Resolution Section – *Dispute Resolution and Its Many Features – Limitless Possibilities for the 21st Century*.
- December 9, 2020 (Webinar) Speaker: Silicon Valley Arbitration and Mediation Center – *Not Business as Usual: Techniques for Resolving Life Science Disputes*.
- August 4, 6, 2020 (Webinars) Speaker: Silicon Valley Arbitration and Mediation Center – *Two-Part Online Course: Mediation in the Patent/Technology Case*.
- October 4, 2019 (San Francisco, CA) Moderator: College of Commercial Arbitrators 19th Annual Meeting – *The Business of Arbitration: Some Things Old, Some Things Improving, and Some Things Left to Do*.
- September 27, 2019 (Galveston, TX) Speaker: Houston Intellectual Property Law Association/2019 Fall Institute – *Explaining Complexity: How to Improve Your Presentation of Technical Information in Arbitration*.
- June 26, 2019 (Washington, DC) Speaker: American Conference Institute/ITC Litigation & Enforcement – *Inside Intricacies of Mediating Section 337 Cases*.
- February 27, 2019 (Santa Barbara, CA) Speaker: International Association of Defense Counsel – *Can Freud Help? The Interplay of Psychology and Negotiation Strategy*.
- October 25-26, 2018 (Chicago, Ill) Faculty: ABA Section of Dispute Resolution: 16th Advanced Mediation and Advocacy Skills Institute.
- August 17, 2018 (Minneapolis, MN) Co-presenter: Minnesota Continuing Legal Education – *Arbitration Advocacy: Leveraging the Benefits of Arbitration for the Evidentiary Hearing*.
- August 16, 2018 (Minneapolis, MN) Co-presenter: Minnesota Continuing Legal Education – *Arbitration Advocacy: Setting the Stage for a Successful Hearing*.
- April 12, 2018 (Webinar) Co-presenter: ABA-IPL Books Two-Part Webinar Series – *Leveraging the Benefits of Arbitration for an Evidentiary Hearing in a Commercial Case (Part II)*.
- March 14, 2018 (Webinar) Co-presenter: ABA-IPL Books Two-Part Webinar Series: *Setting the Stage for a Successful Commercial Arbitration (Part I)*.
- October 25-26, 2018 (Chicago, Ill) Faculty: ABA Section of Dispute Resolution: 16th Advanced Mediation and Advocacy Skills Institute.
- January 25, 2018 (New York) Speaker: New York State Bar Association Annual Meeting – *Business Development and Ethical Considerations for Mediators and Arbitrators*.
- November 17, 2017 (Philadelphia, PA) Panelist: ABA Women in Litigation Joint Conference – *Can Freud Help? The Interplay of Psychology and Mediation Strategy*.
- April 21, 2017 (San Francisco, CA) Panelist: ABA Dispute Resolution Section – *Resolving Technology and IP Disputes with Online Dispute Resolution Technology*.
- March 22, 2017 (Live Webinar: New York, Palo Alto, San Francisco, and Geneva (WIPO)) Panelist: Chartered Institute of Arbitrators – *Arbitrating Patent Disputes: Innovative Approaches and New Concerns*.

- February 18, 2017 (Orlando, FL) Panelist: ABA Section of Litigation, Corporate Counsel CLE Seminar – *Can Freud Help? The Interplay of Psychology and Mediation Strategy*.
- December 6, 2016 (Live webinar) Panelist: ABA Dispute Resolution Section – *Online Dispute Resolution: What You Need to Know Now*.
- October 21, 2016 (Orlando, FL) Panelist: The College of Commercial Arbitrators 16th Annual Meeting – Plenary Session: *Arbitration Update*.
- October 6-7, 2016 (Phoenix, AZ) Panelist: ABA Dispute Resolution Section 14th Annual Advanced Mediation and Advocacy Skills Institute – *Plenary Session: Mediating Complex Cases*.
- June 16, 2016 (Greenbelt, MD) Speaker: The Center for Alternative Dispute Resolution 2016 Annual Conference – Managing Conflict and Removing Barriers to Collaborative Decision Making – *Why Mediation for Patent and Trademark Disputes and Considerations for Using it in those Cases*.
- June 14, 2016 (Live Webinar, 5th of six-part series) Speaker: ABA, Dispute Resolution Section – *Closing the Deal*.
- June 2 - 3, 2016 (Chicago, IL) Panelist: ABA Dispute Resolution Section 9th Annual Arbitration Training Institute – *Plenary: Setting the Stage for a Successful Arbitration*.
- April 7, 2016 (New York, NY) Panelist: ABA Dispute Resolution Section Annual Meeting – *Secrets of Success: Unique Problems in Commercial Arbitration and Best Practices for Managing Them*.
- November 14, 2015 (Somerset, NJ) Speaker: New Jersey Association of Professional Mediators Annual Conference – *Mediation Advocacy for Commercial and Technology Disputes*.
- July 15, 2015 (King of Prussia, PA) Speaker: Delaware Valley Association of Corporate Counsel (DELVACCA), Intellectual Property CLE – *Structuring and Negotiating Patent Litigation Settlement*.
- June 2, 2015 (Webinar, 5th of six-part series) Speaker: ABA Dispute Resolution Section – *Closing the Deal*.
- April 28, 2015 (Philadelphia, PA) Speaker: PBI Institute, 9th Annual IP Law Institute – *Mediating IP Disputes*.
- April 16, 2015 (Seattle, WA) Speaker: ABA Dispute Resolution Section, Spring Conference – *ADR in Innovation and Technology Cases – Are Tech Cases Special? What You Need to Know*.
- February 24, 2015 (Live Webinar) Speaker: American Arbitration Association – *Explaining Complexity – How to Improve Your Presentation of Technical Information in Arbitration*.
- February 19, 2015 (San Diego, CA) Speaker: International Institute for Conflict Prevention and Resolution (CPR) – *IP Track (Emerging IP Issues and Their Implications)*.
- September 11, 2014 (Basking Ridge, NJ) Speaker: Justice Marie L. Garibaldi American Inn of Court for Alternate Dispute Resolution *Conducting Effective Mediations – Lessons Learned for All Mediators from a Task Force Study*.
- January 30, 2014 (Webinar) Speaker: Intellectual Property Owners Association – *Mediation in Patent Disputes: Best Practices, Worst Practices*.
- August 8, 2013 (San Francisco, CA) Speaker: ABA, Dispute Resolution Section – *Problems/Challenges in Effectively Using Arbitration and Mediation in Patent Litigation and Ways to Improve Their Use*.
- May 15, 2013 (Webinar) Speaker: American Arbitration Association – *Arbitration in IP/Technology Disputes*.
- May 7, 2013 (Chicago, IL) Speaker: Intellectual Property Law Association of Chicago, ADR Committee – *Advocacy for Mediating IP Disputes: What you didn't learn in law school or later*.
- April 5, 2013 (Arlington, VA) Speaker: ABA, Intellectual Property Law Section – *The International Institute for Conflict Prevention and Resolution: "Effective Practices Protocol" for Patent Mediation*.
- June 26, 2012 (Webinar) Speaker: American Arbitration Association – *Drafting Mediated Settlements that Stick*.
- January 19, 2012 (Philadelphia (live) Speaker: Pittsburgh and Mechanicsburg (simulcast), PA) Pennsylvania Bar Institute – *Mediation Advocacy for Commercial and Intellectual Property Disputes*.
- November 9, 2011 (Live Webinar) Speaker: American Arbitration Association – *Drafting Mediated Settlements that Stick*.

May 20, 2011 (Los Angeles, CA) Moderator: Los Angeles County Bar Association (International Law Section) and ABA Section of International Law – *Revised UNCITRAL Arbitration Rules, Revised IBA Rules of Evidence. What’s New? Were the Revisions Necessary?*

April 26, 2011 (Philadelphia, PA) Speaker: Philadelphia Bar Association (Women in the Profession) – *Mediation from the Mediator’s Perspective.*

June 4, 2010 (Washington, D.C.) Speaker: The International Trade Commission: In-house Speaker Series – *Mediation of Section 337 Cases.*

April 15, 2010 (Philadelphia, PA) Speaker: Pennsylvania Bar Institute – *Factors Affecting the Use of Early Case Assessment in Early Resolution of IP Cases.*

April 9, 2010 (Arlington, VA) Speaker: ABA, Intellectual Property Law Section – *Getting Out of the Hot Seat: Mediation and Other Mechanisms for Early Termination of Section 337 Investigations.*

January 29, 2010 (Palm Springs, CA) Speaker: AIPLA – *Court Enforcement of Purported Settlement Agreements.*

COURSES TAUGHT/TRAINING GIVEN

- June 2, 2022 (Chicago, IL) ABA Section of Dispute Resolution, 15th Arbitration Institute (Facilitator) – Discovery and Motion Practice.
- June 15 to June 16, 2017 (Chicago, IL) ABA Dispute Resolution Section – Facilitator: *10th Annual Arbitration Training Institute*.
- June 6 to June 10, 2016 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) – Faculty: *Dispute Resolution in IP: Strategies & Alternatives*.
- June 2 to June 3, 2016 (Chicago, IL) ABA Dispute Resolution Section – Presenter: *9th Annual Arbitration Training Institute*.
- November 2, 2015 (Geneva, CH) WIPO Panelists Meeting – Panelist.
- June 8 to June 12, 2015 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) - Faculty: *Dispute Resolution in IP: Strategies & Alternatives*.
- October 16 to 17, 2014 (San Antonio, TX) ABA Dispute Resolution Section
Faculty: *12th Annual Advanced Mediation & Advocacy Skills Institute*.
- June 2 to June 6, 2014 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) - Faculty: *Dispute Resolution in IP: Strategies & Alternatives*.
- November 21 to 22, 2013 (Nashville, TN) ABA Dispute Resolution Section
Facilitator: *11th Annual Advanced Mediation & Advocacy Skills Institute*.
- June 4, 5 and 7, 2013 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) - Faculty: *Dispute Resolution in IP: Strategies & Alternatives*.
- November 15 to 16, 2012 (Boston, MA) ABA Dispute Resolution Section
Facilitator: *10th Annual Advanced Mediation & Advocacy Skills Institute*.
- November 5, 6 and 7, 2010 (Miami, FL) Chartered Institute of Arbitrators (Assistant Trainer)
International Commercial Arbitration Training Program.
- June 21 to June 25, 2010 (Nashville, TN) Institute for Conflict Management (Graduate Program), Lipscomb University – Professor: *Use of ADR in Intellectual Property Cases*.

PUBLICATIONS

Book/Guide

- Harrie Samaras (Chapter 7), *Selecting the Arbitrators. Arbitrating Commercial Disputes in the United States*, PLI (2018).
- Harrie Samaras (Editor/Author), *ADR Advocacy, Strategies, and Practices for Intellectual Property and Technology Cases* (Second Edition) ABA Publishing – Intellectual Property Section of Law (2017).
- Harrie Samaras (Editor/Author), *ADR Advocacy, Strategies, and Practice for Intellectual Property Cases* ABA Publishing – Intellectual Property Section of Law (2011).
- Harrie Samaras (Developer), *Due Diligence Evaluation Tool for Selecting Arbitrators and Mediators*, CPR International Institute for Conflict Prevention and Resolutions (2010).

Articles – 2010 to Present

- David Allgeyer and Harrie Samaras, *Technology-Related Mediations and Arbitrations*. GPSolo (A publication of the ABA Solo, Small Firm and General Practice Division), Vol. 36, No. 6 (November/December 2019).
- David Allgeyer and Harrie Samaras, *A Dozen Tips for Technology-Related Mediations and Arbitrations*. Landslide (A publication of the ABA Section of Intellectual Property Law), Vol. 11, No. 2 (November/December 2018).
- Judy Weintraub and Harrie Samaras, *Training Corporate Business Managers on Dispute Resolution*. The Legal Intelligencer, May 5, 2014.

- Harrie Samaras and Judy Weintraub, *Formulating a Mindset to Achieve More Effective Arbitrations*. The Legal Intelligencer, March 4, 2014.
- Judy Weintraub and Harrie Samaras, *Reviewing the Revised AAA Commercial Arbitration Rules*. The Legal Intelligencer, January 6, 2014.
- Harrie Samaras and Kathy Bryan, *Improving the Use of Mediation in Patent – and Other – Cases*. Vol. 31, No. 3, INSIDE Journal (New York State Bar Association) Winter 2013.
- Harrie Samaras and Judy Weintraub, *Are Time and Cost Efficiencies in Arbitration a Fantasy*. The Legal Intelligencer, August 30, 2013.
- Harrie Samaras (an interviewee), *Everyone's a Winner*. Intellectual Asset Management, July/August 2013.
- Harrie Samaras and Judy Weintraub, *Top 10 Mistakes to Avoid Making in Mediation Advocacy*. The Legal Intelligencer, July 29, 2013.
- Harrie Samaras and Judy Weintraub, *Using Early Case Assessment as a Tool for Triaging Disputes*. The Legal Intelligencer, March 29, 2013.
- Laura A. Kaster and Harrie Samaras, *Overcoming Barriers to Valuing Your Case*. Vol. 18, No. 2, The Woman Advocate (ABA Section of Litigation), Winter 2013.
- Harrie Samaras and Kathy Bryan, *Improving the Use of Mediation in Patent – and Other – Cases*. Vol. 31, No. 3, INSIDE Journal (New York State Bar Association), Winter 2013.
- Mediation Advocacy series:**
- Judy Weintraub and Harrie Samaras, *After the Mediation Session: Where Do You Go From There?* The Legal Intelligencer online (LAW.COM) Litigation Column on January 10, 2013.
- Judy Weintraub and Harrie Samaras, *Mediation Advocacy: Preparing to Avoid an Impasse*. The Legal Intelligencer, December 21, 2012.
- Harrie Samaras and Judy Weintraub, *Mediation Advocacy: Taking Aim at Settlement*. The Legal Intelligencer, November 21, 2012.
- Judy Weintraub and Harrie Samaras, *The Mediation Session: Tips on Strategy for Caucuses*. The Legal Intelligencer, October 5, 2012.
- Judy Weintraub and Harrie Samaras, *The Mediation: Strategy for the Initial Joint Session*. The Legal Intelligencer, August 31, 2012.
- Judy Weintraub and Harrie Samaras, *The Strategic Use of Pre-Mediation Submissions*. The Legal Intelligencer, July 25, 2012.
- Judy Weintraub and Harrie Samaras, *Mediation Preparation: Don't Let the Informality Fool You*. The Legal Intelligencer, June 29, 2012.
- Judy Weintraub and Harrie Samaras, *The Mediation's Framework: How to Approach a Preliminary Hearing*. The Legal Intelligencer, May 18, 2012.
- Harrie Samaras and Judy Weintraub, *What You Need to Know about Selecting a Mediator*. The Legal Intelligencer, April 17, 2012.
- Harrie Samaras and Judy Weintraub, *10 Ways to Introduce Mediation to Opposing Counsel*. The Legal Intelligencer, March 28, 2012.
- Harrie Samaras and Judy Weintraub, *Is Mediation the Right Choice for Your Dispute*. The Legal Intelligencer, February 28, 2012.
- Harrie Samaras and Judy Weintraub, *Evaluating the Dispute Resolution Clause in Mediation*. The Legal Intelligencer, February 10, 2012.
- Harrie Samaras and Judy Weintraub, *Know All Your Options For Resolving Work Disputes*, Philadelphia Business Journal, January 13 - 19, 2012.
- Paul Prestia and Harrie Samaras, *Beyond Decision Trees: Determining Aggregate Probabilities of Time, Cost, and Outcomes*, Vol. 28, No. 4, ALTERNATIVES, April 2010.

* A full listing of publications and presentations is available upon request.