

FOR IMMEDIATE RELEASE

CONTACT

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Harrie Samaras
hsamaras@comcast.net
610.430.8389

**Harrie Samaras Presented on Drafting Mediated Settlement Agreements
for the American Arbitration Association**

West Chester, Pa. – Harrie Samaras spoke on the topic of *Drafting Mediated Settlements That Stick* on a webinar for the American Arbitration Association (AAA) that aired live on November 9, 2011 and on June 26, 2012.

The programs provided practitioners with practical tips for representing clients in mediation and preparing for settlement. Topics that the panelists covered included: assessing the potential for success at mediation, selecting the mediator, setting the stage for settlement: pre-mediation conference agenda, drafting a settlement proposal, checklist of terms and conditions, strategic use of the settlement proposal, avoiding impasse, and recent trends in enforcing mediated settlements (i.e., domestic and cross-border enforcement).

Harrie has been on the AAA's Commercial Panel since 2003. She serves as an arbitrator and mediator for the AAA and its international arm the International Centre for Dispute Resolution. She has also been a frequent speaker for the AAA on topics including best practices in arbitration advocacy, ethical considerations for advocates in arbitration, and drafting arbitration provisions.

Harrie is an author and editor of the book *ADR Advocacy, Strategies, and Practice for Intellectual Property Cases* that provides practical guidance for advocates representing clients in ADR processes. See <http://apps.americanbar.org/abastore/index.cfm?section=main&fm=Product.AddToCart&pid=5370195> for more information.

About the ADR & Law Office of Harrie Samaras, LLC

The ADR and Law Office of Harrie Samaras specializes in helping parties resolve disputes, both U.S. and international. The ADR services that the firm provides include Arbitration, Mediation, Early Neutral Evaluation, ADR Counseling and case evaluation. More information about the firm can be found at www.harriesamaras.com.