

Professional Experience

ADR Office of Harrie Samaras, West Chester, PA

June 2009 - Present

Practice specializing in ADR services.

President

Serves as a full time arbitrator and mediator in U.S. and international commercial disputes including intellectual property and business/technology issues; and provides dispute resolution consulting services. (Formerly ADR & Law Office of Harrie Samaras)

Advanced Business Law Resources (ABLR), West Chester, PA

2010 - Present

Business offering ADR training and consulting services.

Co-founder

Provides training and consulting services to lawyers, business managers and executives primarily related to preventing, reducing and resolving conflicts including designing dispute resolution systems.

RATNERPRESTIA, Valley Forge, PA

2003 – 2009

Firm specializing in all areas of IP law.

Shareholder

Alternative Dispute Resolution: Established dispute resolution practice in firm; represented clients in ADR proceedings; served as an arbitrator and mediator in IP and commercial disputes; and advised clients about using ADR processes.

Intellectual Property: Chaired firm's IP litigation department; served as lead counsel in IP cases; consulted on appeals to the U.S. Court of Appeals for the Federal Circuit; and counseled clients about ownership and protection of IP rights.

EDUCATIONAL SABBATICAL, West Chester, PA

2002 – 2003

Obtained mediation and arbitration training and experience.

ÉLAN DRUG DELIVERY, INC., King of Prussia, PA

2000 – 2002

Global drug delivery business that developed, licensed, and marketed drug delivery products, technologies, and services to pharmaceutical clients.

Vice President Intellectual Property, Legal

Managed legal department (attorneys based in Dublin, Ireland and the United States). Responsible for all facets of IP practice of drug delivery business unit having research and development sites in the United States, Ireland, Switzerland, Israel, and England. Practice included: protecting and enforcing IP; handling Paragraph IV Certification matters; developing IP policies and asset management strategies; licensing IP; supporting joint ventures; conducting due diligence; and preparing budgets. In conjunction with Biopharmaceuticals business unit, protected and enforced rights in ÉLAN® house mark and IP relating to programs involving both business units.

MCI WORLDCOM, INC., Washington, D.C.

1997 – 2000

Law & Public Policy

Global communications provider of data and Internet services for businesses and residences.

Director Intellectual Property Litigation (1998-2000)

Associate Litigation Counsel (1997-1998)

Developed and managed a legal group for handling IP litigation matters worldwide. Direct report to Chief Litigation Counsel.

Litigation and Pre-litigation - Responsible for: IP and Internet-related litigation and alternate dispute resolution proceedings; developed case strategies; and negotiated settlements. Advised engineering, business, and attorney clients about IP and contract matters; performed infringement and invalidity investigations; obtained opinions of counsel; handled cease and desist letters; and negotiated portions of licenses.

Administration - Prepared reports on case status, reserves, and settlements; prepared budget for IP Litigation Group; managed hiring of attorneys for Litigation Group; and developed IP policies.

LOWE, PRICE, LEBLANC & BECKER, Alexandria, VA*Firm specializing in all areas of IP law.*

1994 – 1997

Senior Associate

Handled all aspects of trial and pre-litigation matters; negotiated settlements; prepared opinions of counsel in all areas of IP; prepared appellate briefs; handled contract disputes; and counseled clients about ownership and protection of IP rights and contract issues.

KNOBBE, MARTENS, OLSON & BEAR, Newport Beach, CA*Firm specializing in all areas of IP law and related matters.*

1990 – 1994

Associate

Assisted in all aspects of IP litigation (trial through appeal) and authored *amicus* briefs (for AIPLA and ABA). Involved in preparation and prosecution of trademark, copyright, and patent applications; prepared opinion letters; and counseled clients about ownership and protection of IP rights. Assisted partner serving as a Special Master in all aspects of summary judgment proceedings (making recommendations on cross-motions in patent infringement case involving chemical compound).

U.S. COURT OF APPEALS FOR THE FEDERAL CIRCUIT, Washington, DC

1985 – 1990

*Appellate court hearing appeals involving matters of intellectual property, employment, government contracts, tax and claims against the government.***Law Clerk to the Honorable Helen W. Nies, Chief Judge**

Reviewed briefs; performed legal research; prepared bench memoranda; attended oral arguments; and drafted opinions and speeches.

Deputy Senior Technical Assistant, Office of the Senior Technical Assistant

Provided technical assistance to judges; drafted opinions; reviewed panel-approved opinions for consistency with precedent; handled motions; assisted in redrafting the Local Rules and Attorney Disciplinary Rules; managed EEOC compliance; assisted Clerk of Court in case assignments; and drafted speeches.

U.S. PATENT AND TRADEMARK OFFICE, Arlington, VA

1983 – 1985

Patent Examiner, Biomedical Arts (Mech./Chem.)

Examined patent applications in the biomedical and drug delivery arts.

NATIONAL INSTITUTE OF MENTAL HEALTH, Bethesda, MD

1980 – 1983

Psychopharmacologist

Served as research assistant to Deputy Director, NIMH; conducted statistical data analyses; wrote computer programs for analyzing data; conducted scientific literature searches; and edited drafts of technical papers intended for publication.

Education

LLM, Patent and Trade Regulation, 1991

THE GEORGE WASHINGTON UNIVERSITY NATIONAL LAW CENTER, Washington, DC

JD, UNIVERSITY OF BALTIMORE SCHOOL OF LAW, Baltimore, MD, 1984**MS**, Cell Physiology / Biochemistry, 1978

UNIVERSITY OF MARYLAND, College Park, MD

BS, Zoology / Chemistry, 1976

UNIVERSITY OF MARYLAND, College Park, MD

Selected Continuing ADR Credentialing, Education & Training

(for a full listing see: <http://harriesamaras.com/about-menu/credentialing>)

ARBITRATION:

Fellow, 2012 to present, College of Commercial Arbitrators (education programs attended yearly)

Chartered Institute of Arbitrators (CIArb)

- Fellow (FCIArb), April 2010 to present
- Member (MCI Arb), May 2009 to April 2010

MEDIATION:

Distinguished Fellow, 2015 to present, International Academy of Mediators

American Arbitration Association Master Mediation Panel (Northeast Region, Commercial), 2015 to present

Certified Mediator, 2009 to present, International Mediation Institute, The Hague.

Neutral Organization Affiliations

American Arbitration Association (AAA)

Panels: Arbitration and Mediation

CPR Int'l Institute for Conflict Prevention and Resolution (CPR)

Panels: Biotech; Technology

World Intellectual Property Organization (WIPO)

List of Neutrals

Domain Name Panel

Legal Rights Objection Panel

Financial Industry Regulatory Authority (FINRA)

United States Council for International Business (ICC)

London Court of International Arbitration (LCIA)

National Arbitration and Mediation (NAM)

U.S. District Court for the E.D. of Pennsylvania

Arbitration and Mediation Panels

U.S. International Trade Commission, Mediation Program (ITC)

Chester County Courthouse, Arbitrator

Silicon Valley Arbitration & Mediation Center (SVAMC)

Experience in ADR

Serves full time as an arbitrator and as a mediator in U.S. and international cases, primarily commercial disputes, including intellectual property and business/technology. Other kinds of cases include employment and securities.

For a list of representative cases see: <http://harriesamaras.com/about-menu/experience/>.

ADR Advisory Activities

CPR International Commission on Patent Disputes

- Chair, Technology Neutrals Review Committee (2007 to present)
- Member, Neutrals Subcommittee of the Patent Committee (2004 – 2007)

Advisory Council on IP, Franklin Pierce Center for IP –

University of New Hampshire (2011 to 2012)

AAA's National Patent Advisory Council

Member, ABA Section of Dispute Resolution, Advisory Committee, 2008 to 2016

Bar Memberships

- Maryland State Bar, 1985
- U.S. Court of Appeals for the Federal Circuit, 1985
- California State Bar, 1991 (inactive since 2011)
- U.S. District Court for the C.D. of California, 1991
- U.S. District Court for the S.D. of California, 1991
- District of Columbia Bar, 1995 (inactive since 2010)
- Pennsylvania State Bar, 2003
- U.S. District Court for the E.D. of Pennsylvania, 2003
- U.S. Supreme Court, 2008

Professional Affiliations

American Bar Association

- Chair-elect, Dispute Resolution Section, August 2017 to Present
- Vice Chair, Dispute Resolution Section, August 2016 to August 2017
- Budget Officer, Dispute Resolution Section, August 2015 to August 2016
- Member, Dispute Resolution Section Council, 2013 to 2016
- Member, Nominations Committee (Ad hoc), 2014
- Co-Chair, Intellectual Property Committee (DR Section), 2012 to 2014
- Member, Content Advisory Board (IPL Section), 2011 to Present
- Member, Women in Dispute Resolution Committee (DR Section), 2011 to Present
- Member, Dispute Resolution Section Council, 2009 to 2012
- Member, Section of Dispute Resolution Advisory Committee, 2008 to 2016
- Chair (2010 to 2011), Vice-Chair (2009 to 2010) Division VI (Litigation, Alternative Dispute Resolution and Related Issues), IPL Section
- Chair (2008 to 2009), Co-chair, (2007 to 2008) ADR Committee (IPL Section)

College of Commercial Arbitrators

- Member, Board of Directors, October 2015 to Present

American Intellectual Property Law Association

- Member, Professionalism and Ethics Committee, 2012 to 2015
- Member, Special Legislation Committee, 2009 to 2012; 2013 to 2015 (Patents/Litigation)
- Chair (2010 to 2012), Vice-Chair (2008 to 2010) Alternative Dispute Resolution Committee
- Member, Public Appointments Committee, 2008 to 2009
- Chair, Committee on Inventor Issues, 2006 to 2007
- Fellow, 2004 to 2014; Senior Fellow, 2014 to Present
- Amicus Committee, 2004 to 2006
- Chair, Committee on IP Law Associations, 2002 to 2004
- Treasurer, 2000 to 2002
- Chair, Finance Committee, 2000 to 2002
- Member, Board of Directors, 1999 to 2002
- Member, Finance Committee, 1999 to 2000
- Member, Public Appointments Committee, 1998 to 1999
- Chair, Communications Law Committee, 1998 to 1999
- Chair, Professional Responsibility Committee, 1997 to 1998
- Chair, Membership Committee, 1995 to 1997

Federal Circuit Bar Association

- Chair, Dispute Resolutions Committee, 2006 to 2008
- Vice Chair, Dispute Resolution Committee, 2004 to 2006

The American Intellectual Property Law Education Foundation

- Trustee, 2003 to 2008
- Treasurer, 2004 to 2008

Selected ADR Presentations, Courses/Trainings and Publications*

PRESENTATIONS

November 17, 2017 ABA Women in Litigation Joint Conference (Philadelphia, PA)

Panelist: *Can Freud Help? The Interplay of Psychology and Mediation Strategy*

April 21, 2017 ABA Dispute Resolution Section (San Francisco, CA)

Panelist: *Resolving Technology and IP Disputes with Online Dispute Resolution Technology*

March 22, 2017 Chartered Institute of Arbitrators (Live Webinar: New York, Palo Alto, San Francisco, and Geneva (WIPO))

Panelist: *Arbitrating Patent Disputes: Innovative Approaches and New Concerns*

February 18, 2017 (Orlando, FL) ABA Section of Litigation, Corporate Counsel CLE Seminar

Panelist: *Can Freud Help? The Interplay of Psychology and Mediation Strategy*

December 6, 2016 (Live webinar) ABA Dispute Resolution Section

Panelist: *Online Dispute Resolution: What You Need to Know Now*

October 21, 2016 (Orlando, FL) The College of Commercial Arbitrators 16th Annual Meeting

Panelist: Plenary Session: *Arbitration Update.*

October 6-7, 2016 (Phoenix, AZ) ABA Dispute Resolution Section 14th Annual Advanced Mediation and Advocacy Skills Institute

Panelist: *Plenary Session: Mediating Complex Cases.*

June 16, 2016 (Greenbelt, MD) The Center for Alternative Dispute Resolution 2016 Annual Conference – Managing Conflict and

Removing Barriers to Collaborative Decision Making – Speaker: *Why Mediation for Patent and Trademark Disputes and Considerations for Using it in those Cases.*

June 14, 2016 (Live Webinar, 5th of six-part series) ABA, Dispute Resolution Section – Speaker: *Closing the Deal.*

June 2 - 3, 2016 (Chicago, IL) ABA Dispute Resolution Section 9th Annual Arbitration Training Institute

Panelist: *Plenary: Setting the Stage for a Successful Arbitration.*

April 7, 2016 (New York, NY) ABA Dispute Resolution Section Annual Meeting

Panelist: *Secrets of Success: Unique Problems in Commercial Arbitration and Best Practices For Managing Them.*

November 16, 2015 (Video conference) Baker Hostetler – Speaker: *Effective Advocacy & Management in IP/Technology Arbitrations.*

November 14, 2015 (Somerset, NJ) New Jersey Association of Professional Mediators Annual Conference

Speaker: *Mediation Advocacy for Commercial and Technology Disputes.*

July 15, 2015 (King of Prussia, PA) Delaware Valley Association of Corporate Counsel (DELVACCA), Intellectual Property CLE Institute

Speaker: *Structuring and Negotiating Patent Litigation Settlement.*

June 2, 2015 (Webinar, 5th of six-part series) ABA Dispute Resolution Section – Speaker: *Closing the Deal.*

April 28, 2015 (Philadelphia, PA) Pennsylvania Bar Institute, 9th Annual Intellectual Property Law Institute – Speaker: *Mediating IP Disputes.*

April 16, 2015 (Seattle, WA) ABA Dispute Resolution Section, Spring Conference – Speaker: *ADR in Innovation and Technology Cases – Are Tech Cases Special? What You Need to Know.*

February 24, 2015 (Live Webinar) American Arbitration Association – Speaker: *Explaining Complexity – How to Improve Your Presentation of Technical Information in Arbitration.*

February 19, 2015 (San Diego, CA) International Institute for Conflict Prevention and Resolution (CPR)

Speaker: *IP Track (Emerging IP Issues and Their Implications).*

September 11, 2014 (Basking Ridge, NJ) Justice Marie L. Garibaldi American Inn of Court for Alternate Dispute Resolution – Speaker:

Conducting Effective Mediations – Lessons Learned for All Mediators from a Task Force Study.

January 30, 2014 (Webinar) Intellectual Property Owners Association – Speaker: *Mediation in Patent Disputes: Best Practices, Worst Practices.*

- August 8, 2013 (San Francisco, CA) ABA, Dispute Resolution Section - Speaker: *Problems/Challenges in Effectively Using Arbitration and Mediation in Patent Litigation and Ways to Improve Their Use.*
- May 15, 2013 (Webinar) American Arbitration Association – Speaker: *Arbitration in IP/Technology Disputes.*
- May 7, 2013 (Chicago, IL) Intellectual Property Law Association of Chicago, ADR Committee – Speaker: *Advocacy for Mediating IP Disputes: What you didn't learn in law school or later.*
- April 5, 2013 (Arlington, VA) ABA, Intellectual Property Law Section – Speaker: *The International Institute for Conflict Prevention and Resolution: "Effective Practices Protocol" for Patent Mediation.*
- June 26, 2012 (Webinar) American Arbitration Association – Speaker: *Drafting Mediated Settlements that Stick.*
- January 19, 2012 (Philadelphia (live), Pittsburgh and Mechanicsburg (simulcast), PA) Pennsylvania Bar Institute –
Speaker: *Mediation Advocacy for Commercial and Intellectual Property Disputes.*
- November 9, 2011 (Live Webinar) American Arbitration Association – Speaker: *Drafting Mediated Settlements that Stick.*
- May 20, 2011 (Los Angeles, CA) Los Angeles County Bar Association (International Law Section) and ABA Section of International Law –
Moderator: *Revised UNCITRAL Arbitration Rules, Revised IBA Rules of Evidence. What's New? Were the Revisions Necessary?*
- April 26, 2011 (Philadelphia, PA) Philadelphia Bar Association (Women in the Profession) – Speaker: *Mediation from the Mediator's Perspective.*
- June 4, 2010 (Washington, D.C.) The International Trade Commission: In-house Speaker Series - Speaker: *Mediation of Section 337 Cases.*
- April 15, 2010 (Philadelphia, PA) Pennsylvania Bar Institute
Speaker: *Factors Affecting the Use of Early Case Assessment in Early Resolution of IP Cases*
- April 9, 2010 (Arlington, VA) ABA, Intellectual Property Law Section – Speaker: *Getting Out of the Hot Seat: Mediation and Other Mechanisms for Early Termination of Section 337 Investigations.*
- January 29, 2010 (Palm Springs, CA) AIPLA – Speaker: *Court Enforcement of Purported Settlement Agreements.*
- March 6, 2009 (Philadelphia, PA) Pennsylvania Bar Institute
Speaker: *How to Make the Most of Your Settlement Discussions with Parties, Courts and Mediators.*
- November 1, 2007 (Washington, D.C.) Horizons Seminar Series of The Federal Circuit Bar Association
Moderator: *Mediation Under the Federal Circuit's Mediation Program.*
- April 17, 2007 (Philadelphia, PA) Pennsylvania Bar Institute - Speaker: Intellectual Property Law Institute - *ADR in Intellectual Property Cases, No Longer the Road Less Traveled.*
- October 6, 2006 (Philadelphia, PA) American Arbitration Association - Speaker: *Best Practices In Complex Case Arbitration.*

COURSES/TRAINING

- June 15 to June 16, 2017 (Chicago, IL) ABA Dispute Resolution Section – Facilitator: *10th Annual Arbitration Training Institute*
- June 6 to June 10, 2016 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) – Faculty: *Dispute Resolution in IP: Strategies & Alternatives.*
- June 2 to June 3, 2016 (Chicago, IL) ABA Dispute Resolution Section – Presenter: *9th Annual Arbitration Training Institute*
- November 2, 2015 (Geneva, CH) WIPO Panelists Meeting – Panelist.
- June 8 to June 12, 2015 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) - Faculty: *Dispute Resolution in IP: Strategies & Alternatives.*
- October 16 to 17, 2014 (San Antonio, TX) ABA Dispute Resolution Section
Faculty: *12th Annual Advanced Mediation & Advocacy Skills Institute.*
- June 2 to June 6, 2014 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) - Faculty: *Dispute Resolution in IP: Strategies & Alternatives.*
- November 21 to 22, 2013 (Nashville, TN) ABA Dispute Resolution Section
Facilitator: *11th Annual Advanced Mediation & Advocacy Skills Institute.*

June 4, 5 and 7, 2013 (Durham, NH) Intellectual Property Summer Institute (University of New Hampshire School of Law, Franklin Pierce IP Center) - Faculty: *Dispute Resolution in IP: Strategies & Alternatives*.

November 15 to 16, 2012 (Boston, MA) ABA Dispute Resolution Section
Facilitator: *10th Annual Advanced Mediation & Advocacy Skills Institute*.

November 5, 6 and 7, 2010 (Miami, FL) Chartered Institute of Arbitrators (Assistant Trainer)
International Commercial Arbitration Training Program.

June 21 to June 25, 2010 (Nashville, TN) Institute for Conflict Management (Graduate Program), Lipscomb University – Professor: *Use of ADR in Intellectual Property Cases*.

PUBLICATIONS

Book/Guide

Harrie Samaras (Editor/Author), *ADR Advocacy, Strategies, and Practices for Intellectual Property and Technology Cases*

ABA Publishing – Intellectual Property Section of Law (2017).

Harrie Samaras (Editor/Author), *ADR Advocacy, Strategies, and Practice for Intellectual Property Cases*

ABA Publishing – Intellectual Property Section of Law (2011).

Harrie Samaras (Developer), *Due Diligence Evaluation Tool for Selecting Arbitrators and Mediators*, CPR International Institute for Conflict Prevention and Resolutions (2010).

Articles

Judy Weintraub and Harrie Samaras, *Training Corporate Business Managers on Dispute Resolution*. The Legal Intelligencer, May 5, 2014.

Harrie Samaras and Judy Weintraub, *Formulating a Mindset to Achieve More Effective Arbitrations*. The Legal Intelligencer, March 4, 2014.

Judy Weintraub and Harrie Samaras, *Reviewing the Revised AAA Commercial Arbitration Rules*. The Legal Intelligencer, January 6, 2014.

Harrie Samaras and Kathy Bryan, *Improving the Use of Mediation in Patent – and Other – Cases*. Vol. 31, No. 3, INSIDE Journal (New York State Bar Association) Winter 2013.

Harrie Samaras and Judy Weintraub, *Are Time and Cost Efficiencies in Arbitration a Fantasy*. The Legal Intelligencer, August 30, 2013.

Harrie Samaras (an interviewee), *Everyone's a Winner*. Intellectual Asset Management, July/August 2013.

Harrie Samaras and Judy Weintraub, *Top 10 Mistakes to Avoid Making in Mediation Advocacy*. The Legal Intelligencer, July 29, 2013.

Harrie Samaras and Judy Weintraub, *Using Early Case Assessment as a Tool for Triaging Disputes*. The Legal Intelligencer, March 29, 2013.

Laura A. Kaster and Harrie Samaras, *Overcoming Barriers to Valuing Your Case*. Vol. 18, No. 2, The Woman Advocate (ABA Section of Litigation), Winter 2013.

Harrie Samaras and Kathy Bryan, *Improving the Use of Mediation in Patent – and Other – Cases*. Vol. 31, No. 3, INSIDE Journal (New York State Bar Association), Winter 2013.

Mediation Advocacy series:

Judy Weintraub and Harrie Samaras, *After the Mediation Session: Where Do You Go From There?* The Legal Intelligencer online (LAW.COM) Litigation Column on January 10, 2013.

Judy Weintraub and Harrie Samaras, *Mediation Advocacy: Preparing to Avoid an Impasse*. The Legal Intelligencer, December 21, 2012.

Harrie Samaras and Judy Weintraub, *Mediation Advocacy: Taking Aim at Settlement*. The Legal Intelligencer, November 21, 2012.

Judy Weintraub and Harrie Samaras, *The Mediation Session: Tips on Strategy for Caucuses*. The Legal Intelligencer, October 5, 2012.

Judy Weintraub and Harrie Samaras, *The Mediation: Strategy for the Initial Joint Session*. The Legal Intelligencer, August 31, 2012.

Judy Weintraub and Harrie Samaras, *The Strategic Use of Pre-Mediation Submissions*. The Legal Intelligencer, July 25, 2012.

Judy Weintraub and Harrie Samaras, *Mediation Preparation: Don't Let the Informality Fool You*. The Legal Intelligencer, June 29, 2012.

Judy Weintraub and Harrie Samaras, *The Mediation's Framework: How to Approach a Preliminary Hearing*. The Legal Intelligencer, May 18, 2012.

Harrie Samaras and Judy Weintraub, *What You Need to Know about Selecting a Mediator*. The Legal Intelligencer, April 17, 2012.

Harrie Samaras and Judy Weintraub, *10 Ways to Introduce Mediation to Opposing Counsel*. The Legal Intelligencer, March 28, 2012.

Harrie Samaras and Judy Weintraub, *Is Mediation the Right Choice for Your Dispute*. The Legal Intelligencer, February 28, 2012.

Harrie Samaras and Judy Weintraub, *Evaluating the Dispute Resolution Clause in Mediation*. The Legal Intelligencer, February 10, 2012.

Harrie Samaras and Judy Weintraub, *Know All Your Options For Resolving Work Disputes*, Philadelphia Business Journal, January 13 - 19, 2012.

Paul Prestia and Harrie Samaras, *Beyond Decision Trees: Determining Aggregate Probabilities of Time, Cost, and Outcomes*, Vol. 28, No. 4, ALTERNATIVES, April 2010.

Harrie Samaras, *Has the Supreme Court Made What's Old New Again in Hall Street v. Mattel?* The Legal Intelligencer, May 29, 2008.

Harrie Samaras, *The Confidential Mediation Submission - An Opportunity That Should Not Be Missed*, Vol. 17, No. 3, INSIGHT Newsletter, Winter 2007.

Harrie Samaras, *Adding a "Peacemaker" To Your Litigation Team*, Vol. 17, No. 2, INSIGHT Newsletter, Summer 2007.

Harrie Samaras, *The Minitrial - A Sizeable Option for Resolving Disputes*, Vol. 17, No. 1, INSIGHT Newsletter, Spring 2007.

* A full listing of publications and presentations is available upon request.